



**Manny Quevedo**  
Vice President, Sales and Marketing  
CoSentry

## Omaha helps CoSentry deliver national data center solutions

When CoSentry, a business that provides disaster recovery and technical services for a wide range of companies across the nation, sought a location for a new facility to handle high-density computing requirements, Omaha proved to be the location of choice.

“We provide business-resiliency solutions to overcome power outages, natural disaster or human error as well as engineering services for user support applications,” said Manny Quevedo, vice president at CoSentry.

The firm’s Midlands Data Center will provide secure resiliency networking from a building equipped with dual power grids and redundant municipal water delivery feeds. When the center is finished, two of the company’s four data centers will be in the Omaha area, offering shared facilities yet room for growth for the company.

Finding a geographic location offering safe, stable power for its clients was crucial, but the strategic decision to expand operations in the region, Quevedo said, ultimately was based on three criteria.

“We’re building a significant center here. So, one, we needed a place with reliable, affordable access to power,” Quevedo said. “I would say power was right up there in our decision. Second, Omaha has an educated, informed, multi-dimensional and experienced workforce. And third, we can say this part of the country has a history of limited weather incidents; it’s just physically safer in the middle of the country for our data centers and the challenges we take on.”

Quevedo also credited industrial heritage of supporting data exchange requirements for call centers, for example, and an infrastructure gateway for transportation and information management.

CoSentry prides itself on the ability to provide seamless operations to its customers no matter what; it’s Omaha’s ability to deliver an infrastructure to businesses like theirs that helps make it possible.